

TEGoVA General Assembly - Kraków - 12 May 2012

Draft Minutes

The meeting was declared open at 9h30 under the chairmanship of Roger Messenger (IRRV).

Those present or represented at the General Assembly are indicated in Annexes I and II. Voting rights shareout chart in Annex III.

Proxies from the Austrian Association of Real Estate Experts (ARE) to the Polish Federation of Valuers' Associations (PFVA) and from the Latvian Association of Property Valuers (LIVA) to the Body of Sworn-in Valuers of Greece (SOE).

The Assembly recognised itself as validly constituted and fit for deliberation.

The General Assembly nominated Patrick Lotthé (CSN) as Secretary and Philippe De Jonghe (FRNB/KFBN) as Scrutineer.

I. APPROVAL OF THE MINUTES OF THE LAST GENERAL ASSEMBLY

Approved.

II. TEGOVA FINANCES

1. 2011 Income & Expenditure chart

The Treasurer, Elias Ziogas (SOE) explained that in 2011 TEGoVA cashed all the annual subscriptions with the exception of two Members:

- CGATE (Spain) which left and,
- SKZ (Slovakia) to which the Board has given until the end of June to pay their outstanding fees.

He added: "As you could see in the *2011 Income and Expenditure Chart* (see Annex IV) that we circulate to the Members, the 2011 financial year closed with a higher surplus than expected (a little more than €37.000) thanks to the monies from HypZert who paid 2 years of Certificate Complementary Subscription Demand (2011 and 2012) in December".

See Annex IV



2. Report of the Treasurer and presentation of the report of the statutory auditor on the 2011 accounts

The Treasurer informed the General Assembly that the treasurer's report and the auditor's report are part of the previously circulated 2011 Financial Statements Report. He asked the Assembly to approve the annual accounts as submitted to the Members and to release him from any liability resulting from the performance of his duties during the last financial year.

The General Assembly did so.

3. Examination and approval of the annual accounts closed on 31 December 2011

The annual accounts were approved by unanimity.

4. Discharge of the Treasurer and the Statutory Auditor

The Treasurer, Elias Ziogas/SOE and the Auditor, Ernst & Young Réviseurs d'entreprises represented by Herman van den Abeele, were discharged by unanimity.

5. Reappointment of the auditor

The auditor, Ernst & Young Réviseurs d'entreprises represented by Herman van den Abeele, was reappointed by unanimity.

III. 2012 SUBSCRIPTIONS

Report of the Treasurer

François Isnard reminded members that the statutory deadline for payment of TEGoVA membership fees is 31 March and requested that all members respect this.

IV. DISCHARGE OF THE BOARD

The General Assembly discharged by unanimity the members of the Board of Directors for the exercise of their mandate as Board member, daily manager or any function as delegate of TEGoVA AISBL during the year 2011.



V. TEGOVA CORPORATE IMAGE AND WEBSITE

Roger Messenger reviewed the numerous steps taken to improve the profile and presentation of TEGoVA:

- New TEGoVA logo
- New website
- New REV logo
- REV brochure
- New EVS logo

See Annex V.a, V.b, V.c

The new website was very near completion. It would provide a very sophisticated image of TEGoVA and many extremely useful applications enabling optimal projection of TEGoVA products, events and achievements. The General Assembly was able to see an advance mock-up of the home page.

VI. EVS

Focus on real estate

By unanimity, the General Assembly confirmed the Board's policy decision that nonreal estate valuation is to be kept separate from EVS so as to avoid any dilution of TEGoVA's strong real estate profile.

Roger Messenger said that, this having been clarified, TEGoVA would nonetheless be working on business valuation and on plant & machinery valuation and for this needed specialist competence which he asked the members to provide.

EVS 2012

The general Assembly was informed of the Board's decision that each individual REV would receive a free copy.

Sales procedure: IRRV to take the orders and dispatch them.

<u>Translation policy:</u> TMAs wishing to translate must address a formal request to the Secretariat. They will receive a kit for the printer ensuring that the layout and appearance of the book is the same in all versions. Translation rules will be completed soon.

Members were asked to be demanding in the choice of translator – skill in EU law and in real estate would be needed to deal successfully with the new material.



<u>Website:</u> EVS to be downloadable free of charge. John Hockey (IRRV) expressed the wish to have a high profile research portal. He urged members to submit appropriate publications.

Country Chapters

John Hockey announced that the new website would contain 14 country chapters as opposed to the current website's 6.

EVSB work programme Summer 2012

John Hockey announced:

- 1. Valuation in uncertain times
- 2. Agricultural land and buildings. It was time to take a fresh view of this; more than an update of EVS 2003.
- Loss adjustment in the context, not of setting value, but of an insurance claim, incorporating advice to valuers not to get involved unless they have the necessary expertise
- 4. Market value for taxation purposes: John Hockey asked the members to provide experts who can advise on the rules in their countries.
- 5. Heritage valuation: John Hockey said that the problem only seemed to relate to unoccupied heritage. He would produce an issues paper and ask for support.

VII. UNIÓN PANAMERICANA DE ASOCIACIONES DE VALUACIÓN (UPAV)

Rafael Bonnin Surís, President of UPAV, presented the organisation. He said that valuers should be together in these challenging times when the accounting profession is jockeying for influence. Joint position papers by UPAV's 40.000 valuers combined with TEGoVA's should have considerable weight. Furthermore, cooperation leads to consistency and UPAV, with its Pan-American Valuation Credentials can work together with TEGoVA on REV and possibly also on MER. Finally, both organisations organise quality conferences and should be able to collaborate on mutual contributions to these.



VIII. REV

Tony Prior announced that an REV marketing toolbox would soon be available as well as a quarterly newsletter that would be mailed to all REVs, only appearing on the website at a later date.

Roger Messenger asked for a show of hands of volunteers to contribute articles for the newsletter. No hands were raised.

Bernhard Bischoff (BVS) insisted on the importance of everyone talking about REV. Despite being the only European high qualification, with almost 2000 valuers, it is still not well enough known by clients, partially because TEGoVA members are not doing enough to promote it. REV-awarding TMAs should also be critically asking themselves what they can do to make REV status more valuable for their own REVs.

AVAG (Association of Greek Valuers)

The General Assembly applauded the achievement of AVAG in providing a further 143 high quality valuers to its existing numbers.

Due to the Conference the day before, the Recognition Committee could not check the certificates presented by the TMAs. The task was to be fulfilled after the meeting. Therefore no certificates were handed over by the Chairman during the general assembly.

Note of the Secretariat:

After the General Assembly Roger Messenger handed over signed REV certificates of 187 new Recognised European Valuers: ANEVAR (4), AVAG (143), BDVI (2), BVS (1), CAAV (2), CEIF-FNAIM (1), CSN (9), IFEI (5), IRRV (2), ISIVI (5), PFVA (3), RSA (5), SNPI (2), SOE (3), bringing the total to 1.686.

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Recognition of Igor Artemenkov (RSA)

Roger Messenger presented Igor Artemenkov with an engraved silver plate given by the Members in gratitude for his service on the TEGoVA Board in 2008-2011.

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IX. THE KRAKÓW PROPERTY MARKET

A presentation was given by Jolanta Nosek-Haich, Chairwoman, Małopolski Valuers' Association



X. EUROPEAN AFFAIRS

Mortgage Credit Directive

Wolfgang Kälberer informed the Assembly that Parliament was still trying to work out a compromise, having put off a vote twice. It was still not clear whether there would be any valuation article at all, as only the socialists favoured this, with Christian Democrats, Liberals and Greens all against. If anything did survive it would be principles-based and fit for TEGoVA's needs.

XI. FINALISATION OF THE TEGOVA LEONARDO PROJECT

David Magor (IRRV) reported that the programme had effectively ended and that TEGoVA members would within three to four weeks receive a resource pack. This, however, would be based on EVS 2009. The IRRV team would attempt as soon as possible to adapt this to EVS 2012. Farther down the line, he hoped that different groups of TEGoVA members would tender for further Leonardo funding for dissemination of EVS 2012. IRRV would be available to help them with this.

XII. INTERNATIONAL PROPERTY TAX INSTITUTE (IPTI)

A presentation was given by Władysław Jan Brzeski, Member of the Board of Advisers.

XIII. TEGOVA MEMBERSHIP CANDIDATURES

ASPECT/SFF (Sweden) (Observer membership)

After a presentation by P.O. Skoog, Member of the Board, the General Assembly unanimously ratified the Board's approval of the candidature.

XIV. FUTURE DIRECTION OF TEGOVA - NEW INITIATIVES

None.

XV. 9-10 NOVEMBER 2012 ROME GENERAL ASSEMBLY

A presentation was made by Antonio Cabras, Treasurer of GEOVAL



XVI. CANDIDATURES FOR HOSTING OF FUTURE GENERAL ASSEMBLIES

- 9-10 November 2012: Rome, organised by GEOVAL
- Spring 2013: Moscow, organised by RSA and RBA
- Autumn 2013: Lisbon, organised by ASAVAL
- Spring 2014: Oslo, organised by NTF
- Autumn 2014: Riga, organised by LIVA

Approved at Kraków:

- Spring 2015: Germany, organised by the German delegation
- Autumn 2015: Sofia, organised by CIAB

XVII. ANY OTHER BUSINESS

Emmanuelle Mikosz (European Landowners Organization) thanked TEGoVA for the invitation to attend the General Assembly and expressed the satisfaction of ELO at the ongoing cooperation with TEGoVA on EU legislative work. She added that ELO would be happy to provide assistance on TEGoVA's work on agricultural valuation.

The meeting ended at 12:25.

Roger Messenger IRRV Chairman Patrick Lotthé
CSN
Secretary

Philippe De Jonghe FRNB/KFBN Scrutineer



ANNEX I

Attendance List

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France	ASSOCIATION FRANCAISE DES SOCIÉTÉS D'EXPERTISE
	IMMOBILIÈRE (AFREXIM)
	French Association of Property Valuation Companies
AFREXIM	
AFKEXIIVI	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to
	Delegate: M. Morris
United States	OBSERVER
500000	OBSERVER
	APPRAISAL INSTITUTE (AI)
	,,,,,,,, .
Al	Present ☑ Absent ☐
A	Delegate: S. Stephens
Romania	
	ASOCIATIA NATIONALA A EVALUATORILOR DIN ROMANIA (ANEVAR)
	National Association of Romanian Valuers
ANEVAD	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to
ANEVAR	Delegates: A. Vascu; M. Petre; A. Ciobanu
Austria	
	VERBAND ÖSTERREICHISCHER IMMOBILIENSACHVERSTÄNDIGER (VÖI)
	Austrian Association of Real Estate Experts (ARE)
	Reresented ✓ Proxy ☐ from Absent ☐ Proxy ✓ to PFVA
ARE	Refesented Froxy Iron Absent Froxy to Fr VA
Portugal	
	ASSOCIAÇÃO PROFISSIONAL DAS SOCIEDADES DE AVALIAÇÃO
(1)	Professional Association of Valuation Companies of Portugal
	100 March 100 Ma
ASAVAL	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to
AUAVAL	Delegates: A. Callé da Cunha Lucas; I. Garcia de Araújo Ferreira
Spain	
WINESCONOR IN	ASOCIACION PROFESIONAL DE SOCIEDADES DE VALORACION (ATASA)
NAME OF THE OWNER, WHEN	Professional Association of Valuation Companies of Spain
ATACA	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to
ATASA	Delegate: L. Escobar Torres



Greece	
	ΣΥΛΛΟΓΟΣ ΕΚΤΙΜΗΤΩΝ ΕΛΛΑΔΟΣ (ΣΕΚΕ)
	Association of Greek Valuers (AVAG)
	,
AVAG	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to
AVAG	Delegate: K. Pallis
Germany	
	BUND DER ÖFFENTLICH BESTELLTER VERMESSUNGSINGENIEURE e.V. (BDVI)
	German Association of Publicly Appointed Surveyors
DDM	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to
BDVI	Delegate: C. Pötinger
Germany	
	BUNDESVERBAND ÖFFENTLICH BESTELLTER UND VEREIDIGTER SOWIE
	QUALIFIZIERTER SACHVERSTÄNDIGER (BVS)
	Association of Publicly Certified and Qualified Experts
BVS	
	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to
	Delegate: B. Bischoff
United Kingdom	
	CENTRAL ASSOCIATION OF AGRICULTURAL VALUERS (CAAV)
	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to
CAAV	Delegates: J. Moody; D. Coulson
8	
Czech Republic	
	CESKA KOMORA ODHADCU MAJETKU (CKOM)
	Czech Chamber of Appraisers (CCA)
CCA	
CCA	Present ☐ Proxy ☐ from Absent ☑ Proxy ☐ to
Italy	OBSERVER
	CRIF Certification Services (CCS)
	Certification Body
	Present ☑ Proxy ☐ from Absent ☐ Proxy ☐ to
CCS	Delegate: L. Brucato
	Designation In District
France	
67.107GES-70	CONFÉDÉRATION DES EXPERTS FONCIERS (CEF)
	Confederation of Land Valuers (CLV)
	Confederation of Land Valuers (CLV)
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CEF	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to Delegate: C. Duhem



Fuence	
France	
	CHAMBRE DES EXPERTS IMMOBILIERS DE FRANCE (CEIF)
	Chamber of the Real Estate Valuers of France
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CEIF- FNAIM	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to
OLII - I IVAIIII	Delegates: P. Chanaud; T. Frank
Bulgaria	
	KAMADA HA HEZARIACIAMIATE OHELHATERIA D.E. READIAG (KHOE)
	КАМАРА НА НЕЗАВИСИМИТЕ ОЦЕНИТЕЛИ В БЪЛГАРИЯ (КНОБ)
	Chamber of Independent Appraisers in Bulgaria (CIAB)
Marie Property	Chamber of Independent Appraisers in Bulgaria (CIAB)
0115	
CIAB	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to
	Delegates: P. Chanaud; T. Frank
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Italy	
	CONSIGLIO NAZIONALE GEOMETRI e LAUREATI (CNGGL)
	National Council of Surveyors
	National Council of Surveyors
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CNGGL	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to
ONOGE	Delegate: E. Boneva Selenska
Kazakhstan	
Razakiistaii	
	ҚАЗАҚСТАННЫҢ КӘСІБИ БАҒАЛАУШЫЛАРЫНЫҢ ПАЛАТАСЫ (ҚКБП)
\$ 6 <u>8</u> 8	Chamber of Professional Appraisers of Kazakhstan (CPA)
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	Present ☐ Proxy ☐ from Absent ☑ Proxy ☐ to
CPA	Present ☐ Proxy ☐ from Absent ✓ Proxy ☐ to
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France	
France	
	CONSEIL SUPERIEUR DU NOTARIAT (CSN)
	High Council for the Notarial Profession
CSN	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to
CON	Delegates: P. Lotthé; O. Pavy
Denmark	
100-20-0-000000000000000000000000000000	DANICK EJENDOMCMASCI EDECREMANO (DE)
	DANSK EJENDOMSMAEGLERFORENING (DE)
AND DESCRIPTION	The Danish Association of Chartered Estate Agents
All April 4	
	Present ☐ Proxy ☐ from Absent ☑ Proxy ☐ to
DE	Troxy a from Absort a Troxy a to
Belgium	FÉDÉRATION ROYALE DU NOTARIAT BELGE (FRNB)
	KONINJLIJKE FEDERATIE VAN HET BELGISCH NOTARIAAT (KFBN)
	Royal Federation of Belgian Notaries
FRNB/KFBN	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to
	Delegates: N. Lambert; P. De Jonghe



Italy	ASSOCIAZIONE GEOMETRI VALUTATORI ESPERTI (GEOVAL) Assessment Surveyors Association
GEOVAL	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to Delegates: P. G. Sera; A. Cabras
Commons	
Germany	OBSERVER
No. of Concession, Name of Street, or other Designation, Name of Street, Name	HYPZERT GmbH
	Certification Body
A STATE OF THE STA	
HypZert	Present ☐ Proxy ☐ from Absent ☑ Proxy ☐ to
France	
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	INSTITUT FRANCAIS DE L'EXPERTISE IMMOBILIÈRE (IFEI)
	French Institute of Real Estate Valuation
	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to
IFEI	Delegate: C. Galpin
	Delegate, o. daipm
United Kingdom	
	INSTITUTE OF REVENUES RATING AND VALUATION (IRRV)
	Present ✓ Proxy ✓ from RSA Absent ☐ Proxy ☐ to
IRRV	Delegates: R. Messenger; D. Magor; J. Hockey; A. Prior
11/1/4	Delegates. R. Messenger, D. Magor, J. Hockey, R. 1 1101
Italy	
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	ISTITUTO ITALIANO di VALUTAZIONE IMMOBILIARE (IsIVI)
	Italian Institute for Real Estate Valuation
	Italian Institute for Real Estate Valuation
IsIVI	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to
ISIVI	
CONTRACTOR OF CS	Delegate: R. Pulella
Germany	
	IMMOBILIENVERBAND DEUTSCHLAND IVD BUNDESVERBAND e.V. (IVD)
	German Real Estate Professional Association
	German Real Estate Froressional Association
IVD	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to
שעוו	
	Delegate: H-E. Langemaack
Germany	OBSERVER
Striking	UDSERVER
	INGENIEURBÜRO WESELMANN GmbH
	Ship Valuation Company
IVAI	Present ☐ Proxy ☐ from Absent ☑ Proxy ☐ to
IW	Prosent - Proxy - Hom Absent - Proxy - to



Kosovo	OBSERVER
***	SHOQATES SE VLERESUESVE TE KOSOVES (SHVK) Kosovo Appraisers Association (KAA)
KAA	Present ☐ Proxy ☐ from Absent ☑ Proxy ☐ to
Latvia	
	LATVIJAS IPASUMU VERTETAJU ASOCIACIJA (LIVA) Latvian Association of Property Appraisers
LIVA	Represented ✓ Proxy ☐ from Absent ☐ Proxy ✓ to SOE
Lithuania	
	LIETUVOS TURTO VERTINTOJU ASOCIACIJA (LTVA) Lithuanian Association of Property Valuers
LTVA	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to Delegates: S. Deveikis; D. Albertaviciené
Hungary	
	MAGYAR INGATLANSZÖVETSÉG (MAISZ) Hungarian Real Estate Association (HREA)
MAISZ	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to Delegate: K. Kurucs
Serbia	
	NACIONALDO UDRUZENJE PROCENITELJA SRBIJE (NUPS) National Association of Valuers of Serbia (NAVS)
NAVS	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to Delegate: D. Ilic
Norway	
	NORGES TAKSERINGSFORBUND (NTF)
	Norwegian Surveyors and Valuers Association
NTF	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to Delegates: E. Larsen; S. Lindeberg; O. Skare; A. Støbakk
Poland	
Totalid	POLSKA FEDERCJA STOWARZYSZEN RZECZOZNAWCÓW MAJATKOWYCH (PFSRM) The Polish Federation of Valuers' Associations (PFVA)
PFVA	Present ✓ Proxy ✓ from ARE Absent ☐ Proxy ☐ to Delegates: K. Grzesik; J. Adamiczka; J. Nosek-Haich



Russian Federation	
	DARTHERSTRO ROCCHIACKOTO OF HIESTRA OHIELIHIAKOR (DROC)
	ПАРТНЕРСТВО РОССИЙСКОГО ОБЩЕСТВА ОЦЕНЩИКОВ (ПРОО)
	Partnership of The Russian Society of Appraisers (PRSA)
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PRSA	Present ☑ Proxy ☐ from Absent ☐ Proxy ☐ to
	Delegate: I. Artemenkov
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Russian Federation	
	РОССИЙСКАЯ КОЛЛЕГИЯ ОЦЕНЩИКОВ (РКО)
REPORT OF THE	Russian Board of Appraisers (RBA)
DDA	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to
RBA	
	Delegate: A. Poletaev
Russian Federation	
	РОССИЙСКОЕ ОБЩЕСТВО ОЦЕНЩИКОВ (РОО)
	Russian Society of Appraisers (RSA)
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RSA	Present ☑ Proxy ☐ from Absent ☐ Proxy ☐ to
NSA	Delegate: I. Artemenkov
	Delegate. I. Artemenkov
Slovakia	
	CLOVENCKÁ KOMORA ZNALCOV (CKZ)
	SLOVENSKÁ KOMORA ZNALCOV (SKZ)
	Slovak Chamber of Appraisers
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01/-	Present ☐ Proxy ☐ from Absent ☑ Proxy ☐ to
SKZ	Present Proxy Irom Absent Proxy to
France	
	SYNDICAT NATIONAL DES PROFESSIONNELS IMMOBILIERS (SNPI)
	National Association of Real Estate Professionals
	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to
SNPI	
OIII	Delegates: B. Wasels; G. Fons
Greece	
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M. Management	ΣΩΜΑ ΟΡΚΩΤΩΝ ΕΚΤΙΜΗΤΩΝ (ΣΟΕ)
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	body of Sworn in value is of direct (Soll)
SOE	Present ✓ Proxy ✓ from LIVA Absent ☐ Proxy ☐ to
JOL	Delegates: E. Ziogas; M. Vlachogianni
	Delegates, El Elogas, Ital Hacilogianin
Albania	
	SHOQERIA E VLERESUESVE TE PASURIVE TE PALUAJTSHME (SVP)
300 Sept. 10.10	The Society of Real Estate Valuers
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SVP	Present ☐ Proxy ☐ from Absent ✓ Proxy ☐ to



United Arab Emirates	مركز التقييم العقاري - دائرة الأراضي و الأملاك Taqyeem - Real Estate Appraisal Centre, Dubai Land Department
TAQYEEM	Present ☐ Proxy ☐ from Absent ☑ Proxy ☐ to
Serbia	UDRUZENJE SUDSKIH VESTAKA D.O.O. BEOGRADA (USVB) Association of Court Experts L.T.D. Belgrade
USVB	Present ☐ Proxy ☐ from Absent ☑ Proxy ☐ to
Germany	VERBAND DEUTSCHER PFANDBRIEFBANKEN e.V. (vdp) Association of German Pfandbrief Banks
vdp	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to Delegate: W. Kälberer
Germany	BUNDESVERBAND ÖFFENTLICHER BANKEN DEUTSCHLANDS e. V. (VÖB) Association of German Public Sector Banks
VÖB	Present ✓ Proxy ☐ from Absent ☐ Proxy ☐ to Delegate: L. Jerzembek; S. Zerbe

Members		Quorum		
Total Full & Associate Members	40	Total Members present and represented at the General Assembly	35	
Total Observer	5	Total Full & Associate Members present and represented at the G A	33	
Members		Quorum	yes	

The Secretary and The Scrutineer	



Secretariat

TEGOVA

SECRETARIAT

THE EUROPEAN GROUP OF VALUERS' ASSOCIATIONS (TEGoVA)

TEGoVA

G. Cuper; F. Isnard; M. MacBrien

Guests

Sweden



ASPECT / SFF

The Swedish Society of Real Estate Valuation

ASPECT / SFF

Delegate: P-O Skoog



UNIÓN PANAMERICANA DE ASOCIACIONES DE VALUACIÓN (UPAV)

Union of Pan American Valurers

UPAV

Delegate: R. Bonin Surís



EUROPEAN LANDOWNERS' ORGANIZATION (ELO)

ELO

Delegate: E. Mikosz



ANNEX II

Proxies

FROM			то	
Date	Member	Representative	Member	
02.04.12	ARE (Austria)	Gerald Hubner	PFVA (Poland)	
02.05.12	LIVA (Lavia)	Vilis Zuromskis	SOE (Greece)	



Austrian Association of Real Estate Experts Verband Österreichischer Immobiliensachverständiger



To Polish Federation of Valuers Associations Krzysztof Grzesik FRICS REV A - 1010 Wien, Am Hof 5 2. April 2012

Nowogrodzka 50 PL-00-695 Warsaw

Proxy

The Austrian Association of Real Estate Experts (ARE) in 1010 Wien, Am Hof 5, represented by the undersigned, Mr Gerald Hubner in his quality of President,

Hereby names and appoints

The Polish Federation of Valuers Associations (PFVA), UI.Nowogradzka 50, 00-695 Warsaw, as his representative, without power of substitution, to the European Group of Valuers' Associations A.I.S.B.L. (TEGoVA) General Assembly to be hold on 12 May 2012 at 9.30 am at the Grand Hotel, ul. Sławkowska 5/7, 31-014 Kraków, to deliberate and vote on all matters included in the agenda thereof, to sign in his place and stead any minutes and do any such things and actions as may be required. The undersigned further agrees to ratify any such actions of his representative as may be needed.

The Austrian Association of Real Estate Experts (ARE) hereby revokes and cancels any previous power-of-attorney, the subject whereof is identical to the one herein.

Signed and executed at Vienna, the 2 April 2012

Gerald Hubner President



Biedriba eLatvijas Ipašumu Vērtētāju Asociacija -Reģi strācijas Nr. 40008010052 Clizabetes ic a 65 - 7. Rīga, LV - 1050, Latvija Tālrunis/fakos - 1371 67288844 Mob. tālr. - 1371 20542802

C-pasts: Iva@parks.lv



PROXY

The LATVIAN ASSOCIATION OF PROPERTY APPRAISERS (LIVA), ELIZABETES IELA 65-7, RIGA, LV 1050, represented by the undersigned, Mr VILIS ŽUROMSKIS in his quality of CHAIRMAN OF THE BOARD.

hereby names and appoints

the BODY OF SWORN-IN VALUERS OF GREECE (SOE) 3 ESLIN STREET, HEL11523 ATHENS as his representative, without power of substitution, to the European
Group of Valuers' Associations A.I.S.B.I. (TEGoVA) General Assembly to be held on
12 May 2012 at 9.30 am at the Grand Hotel, ul. Sławkowska 5/7, PL-31-014 Kraków,
to deliberate and vote on all matters included in the agenda thereof, to sign in his
place and stead any minutes and do any such things and actions as may be required.
The undersigned further agrees to ratify any such actions of his representative as
may be needed.

The LATVIAN ASSOCIATION OF PROPERTY APPRAISERS (LIVA) hereby revokes and cancels any previous power of-attorney, the subject whereof is identical to the one herein.

Signed and executed at Riga, the May 2nd, 2012

Vilis Žuromskis Chairman of the Board

Latvian Association of Property Appraisers (LIVA)



ANNEX III



TEGoVA General Assembly, Kraków 12 May 2012

Voting rights & Proxies of Full and Associate Members of TEGoVA

Country	Member Votes	Votes	Proxy		Total
Country	THE RESIDENCE OF THE PARTY OF T	The state of the s	From	Votes	
France	AFREXIM	28			28
	CEF	28			28
	CEIF-FNAIM CSN	29 28			29 28
	IFEI	28			28
	SNPI	28			28
	Total France	169			169
	BDVI	28			28
	BV\$	29			29
Germany	IVD	28			28
S CONTRACTOR OF	vdp	28			28
	VOB	28			28
	Total Germany	141			141
in the second	CNGGL	49			49
Italy	GEOVAL	35			35
	IsIVI	24			24
(I)	Total Italy	108			108
196	CAAV	42			42
UK	IRRV	42			42
	Total UK	84			84
V. 100-17 10 10	PRSA	19			19
Russia	RBA	16			16
	RSA	22			22
	Total Russia	57			57
DRIGHT I	AVAG	16			16
Greece	SOE	16	LIVA	9	25
	Total Greece	32			41
	NAVS	9			9
Serbia	USB	9	abs	ent	0
	Total Serbia	18			9
Spain	ATASA	49			49
Norway	NTF	42			42
Denmark	DE	34	abs	ent	0
Belgium	FRNB-KFBN	28			28
UAE	TAQYEEM	28			0
Austria	ARE	28	represented by	PFVA via proxy	0
Romania	ANEVAR	22			22
Poland	PFVA	19	ARE	28	47
Czech Rep.	CCA	16	abs	ent	0
Bulgaria	CIAB	16			16
Portugal	ASAVAL	14			14
Hungary	MAIZ	12			12
Slovakia	SKZ	12	abs	ent	0
Kazakhstan	CPA	12	abs		0
Albania	SVP	10	abs	ent	0
Latvia	LIVA	9	represented by	SOE via proxy	0
Lithuania	LTVA	9			9
TOTAL	40	969	(9	1	876

TEGOVA Secretariat Kraków, 12 May 2012

The Secretary and The Scrutineer	



ANNEX IV

AGENDA ITEM II

2011 Income & Expenditure

(in euros; VAT included; 45 members; 01.01.11 / 31.12.11)

2011 Income & Expenditure Chart		
INCOME	Budget	31.12.11
Annual Subscriptions Demand	215.395	210.804,00
Complementary Subscriptions (REV Scheme)	62.000	140.600,00
Other	0	625,73
2010 Budgetary Surplus	0	0
TEGoVA Reserves	10.605	0
Income excluding EU Funds	288.000	352.029,73

EU Funds (DEFVAS Project)	39.000	15.707,60
Total Income	327.000	

EXPENDITURE	Budget	31.12.11
Secretariat	192.400	192.549,72
Accountant's fee	5.500	5.437,87
Auditor's remuneration	4.700	5.434,21
Statutory publications	0	114,59
Legal advice	2.600	525,00
Telephone & ADSL	2.000	1.783,60
Postage & express courier	300	559,18
Subscriptions & Conferences	0	0,00
Stationary, printing & small office supplies	4.000	4.598,68
Representation expenses Belgium & abroad	5.000	6.177,10
Travel & accommodation expenses	4.200	11.346,71
Working groups (experts expenses)	0	0,00
Website & E-mail news letter & REV Register running expenses	4.200	5.105,82
REV Scheme	60.000	72.428,14
EVS	1.000	1.359,66
Net interest & banking expenses	200	-213,50
Taxes	100	0,00
Other (translations)	0	0,00
Total Expenditure excluding EU Project	288.000	307.206,78

EU Funds (DEFVAS project – only Manager Fees)	39.000	23.144,00
Total Expenditure	327.000	330.350,78
2011 Budgetary Surplus		37.386,55

Note: Belgian VAT: of a total expenditure of € 330.350,78 the Belgian VAT amounts to +/- € 57.333,61

(See next page)



Income	
- Initial complementary subscriptions	15.000,00
- Complementary subscriptions	6.000,00
- Annual complementary subscriptions	15.000,00
- Certificate complementary subscriptions	104.600,00
Total	140.600,00
Expenditure	
- Secretariat	37.523,31
- Fees & Expenses Chairman of the R.C.	21.011,83
- Travel & Representation expenses (R.C. assesments & audits)	3.263,43
- Trademark	0,00
- Legal advice	0,00
- Printing	0,00
- Depreciation IT REV Register	10.629.60
Total	72.428,14
Surplus	68.171,86

DEFVAS Project (01.10.10 - 31.10.11)	
Income	
- Second payment (12/08/11)	15.707,60
-Third payment (outstanding)	7.853,00
Total cashed	15.707,60
Expenditure	
- Managers Fees	23.144,00
- Travel Cost (included in the expenditure chart under representation and travel expenses)	2
- Subsistence Cost (included in the expenditure chart under representation and travel expenses)	
- Indirect Cost (included in the expenditure chart under representation and travel expenses)	

Summary 2011 financial year		
Income		
- Subscriptions cashed	210.804,00	
- Complementary Subscriptions (REV)	79.600,00	
- Complementary Subscriptions (REV vdp-VÖB-HypZert)	61.000,00	
- Other	625,73	
Cashed Income	352.029,73	
- TEGoVA Reserves	0,00	
Expenditure	-307.206,78	
2011 Budgetary surplus excluding DEFVAS	44.822,95	
EU Funds Income (DEFVAS Project)	15.707,60	
EU Funds Expenses (DEFVAS Project)	-23.144,00	
Final 2011 budgetary surplus	37.386,55	



ANNEX V.a.

New TEGoVA Logo









ANNEX V.b.







ANNEX V.c.

