

# TEGoVA General Assembly – Malahide, Co Dublin – 22 October 2016

Draft Minutes

The meeting was declared open at 9h30 under the chairmanship of Krzysztof Grzesik (PFVA).

Those present or represented at the General Assembly are indicated in Annexes I and II. Voting rights share-out chart in Annex III.

Proxies from IsIVI to ASSOVIB, SVP to ANEVAR, CCA to PFVA, RBA to LIVA, IVSG to NAVS and PRSA to RSA.

The Assembly recognised itself as validly constituted and fit for deliberation.

The General Assembly nominated Alberto Cabrera (AEVIU) as Secretary and Luke Brucato (CEPAS) as Scrutineer.

# I. APPROVAL OF THE MINUTES OF THE LAST GENERAL ASSEMBLY

Approved.

# II. TEGoVA FINANCES

The Treasurer, Adrian Vascu (NEVAR), presented the financial situation of the current year. The year will close with an important surplus. The annual subscriptions have been cashed and the expenses are respecting the budget.

Regarding 2017, Adrian Vascu announced a healthy financial budget. Almost  $\in$  300.000 is expected from the annual subscription fees and  $\notin$  375.000 from the complementary subscription fees related to REV, REVC and TRV.

The budgeted expenditure of around  $\notin$  540.000 is at the same level as last year's and is presented without Belgian VAT to show the weight of the VAT in the budget, reaching almost  $\notin$  94.000.

The Treasurer announced an estimated  $\notin$  100.000 budgetary surplus which will increase the reserves of TEGoVA.

The budget includes the one-off income and expenses coming from the REVASE project financed by EU funds.

The 2017 income amounts to  $\notin$  694.804 and the expenditure budget amounts to  $\notin$  694.804. The budget is therefore balanced.



The 2017 budget and the 2017 Members' subscriptions were approved by unanimity (see Budget in Annex IV).

<u>Note from the Secretariat</u>: The income chart of the 2017 budget presented in Malahide includes the subscription fee from an organisation which ceased to be a member of TEGoVA last May; the chart has been amended accordingly for these Minutes.

# III. REV

#### 1. Audit reports regarding CEIF-FNAIM, NAVS and NTF

Roger Messenger (IRRV), Chairman of the Recognition Committee, reported. The Board had considered the Recognition Committee's favourable audit conclusions regarding *CEIF-FNAIM*, *NAVS* and *NTF* and had decided to maintain their status as awarding bodies with the right to issue REV certificates of recognition to individual valuer members, and to recommend ratification thereof by the General Assembly.

The General Assembly unanimously ratified the Board's approval of the *Chambre des Experts Immobiliers de France (CEIF-FNAIM), National Association of Valuers of Serbia (NAVS)* and *Norges Takseringsforbund (NTF)*, to continue to issue REV certificates to individual valuer members.

# 2. HDSViP

#### 2.1. Assessment report regarding HDSViP

Roger Messenger reported. The Board had considered the Recognition Committee's favourable assessment conclusions regarding the *Croatian Association of Court Expert Witnesses and Valuers (HDSViP)* and had decided to approve it as awarding member of the Recognised European Valuer status (AMA), and to recommend ratification thereof by the General Assembly.

#### 2.2. Approval

The General Assembly unanimously ratified the Board's previous approval of *HDSViP* for admittance by TEGoVA as awarding member of the Recognised European Valuer (AMA) status.

#### 2.3. Award ceremony for AMA candidate HDSViP

To general applause, Krzysztof Grzesik handed over the TEGoVA/HDSViP Agreement to Melita Bestvina, President of the new awarding member association.

# 3. Any other issue

None.



# IV. TEGoVA RESIDENTIAL VALUER

# 1. CEIF-FNAIM and NTF

1.1. Assessment report regarding CEIF-FNAIM and NTF

Roger Messenger reported. The Board had considered the Recognition Committee's favourable assessment conclusions regarding CEIF-FNAIM and NTF and had decided to approve them as awarding members of the TEGoVA Residential Valuer status (R-AMA), and to recommend ratification thereof by the General Assembly.

#### 1.2. Approval

The General Assembly unanimously ratified the Board's approval of the *Chambre des Esperts Immobiliers de France (CEIF-FNAIM)* and *Norges Takseringsforbund (NTF)* for admittance by TEGoVA as awarding members of the TEGoVA Residential Valuer (R-AMA) status.

1.3. Award ceremony for R-AMA candidates CEIF-FNAIM and NTF

To general applause, Krzysztof Grzesik handed over the TEGoVA/CEIF-FNAIM Agreement and the TEGoVA/NTF Agreement, to Philippe Conté and Ottar Skare, Presidents respectivelly, of the new residential awarding member associations.

#### 2. Any other issue

None.

# V. AUTOMATED VALUATION MODELS – THE LIMITS ON THEIR USE SET BY STANDARD SETTERS, EBA, FSB AND EU LAW

The Chairman gave a presentation on Standard setters', EBA's and FSB's limits on the use of AVMs.

Hans Van den Heuvel (VBO) gave a presentation on the Dutch decree enabling use of 'pure' AVMs without valuer involvement for initiation of mortgages in the event that the mortgage amount is lower than 90% of the value of the residential property, and on EU law in relation to the Dutch decree.

Michael MacBrien (Secretariat) informed the General Assembly of TEGoVA's complaint to the Commission's backed by a memorandum from the law firm & DE BANDT. Ensuring that the Commission prioritises investigating this aspect of Dutch implementation of the Mortgage Credit Directive would require a letter of support for the investigation coming from a cross-party group of Members of the European Parliament (MEPs) from parliamentary committees involved with the Mortgage Credit Directive.



Getting this parliamentary support would require the intervention of TEGoVA members with their MEPs. To test the water, he gave, for the key committees, examples of some MEPs from a sample number of member states.

The result was very encouraging: many TEGoVA delegates identified MEPs that they would be able to approach.

The Secretariat would shortly return to the members with guidance.

Wolfgang Kälberer (vdp) stressed that there is no commonality between banks on the use of AVMs, practice differing widely. The Mortgage Credit Directive is not a banking supervisery directive but a consumer protection one. In practice, consumers have a bigger say in this kind of regulation than lenders and he advised that a dialogue be established with them, especially as AVM abuse is a risk for consumers as they are at the end of the chain.

He wished to clarify the proper role of AVMs for banks. Banks have to use them for cost and process reasons. For standardised mass business they are used more and more. What is crucial is human control, which must crosscheck, override and replace a figure if identified as not consistent. There is an obligation to correct the value if needed.

It ensued from the general discussion that followed that this is a hot issue all over Europe including Turkey. Bekir Yerner Yildirim (TDUB – Turkish Appraisers Association) informed the Assembly that the biggest banks have invested in an AVM company and are ordering desk-top valuation reports from TDUB members. However the Turkish government has not yet allowed the kind of AVM use seen in the Dutch case.

Though Adriano Lucas (ASAVAL) was able to point to a Portuguese law last year requiring that all appraisals be prepared by individual valuers, the various interventions showed that elsewhere stresses are appearing.

It was agreed that the matter requires close attention and intervention.



"Professional Valuations EVS 2016"

Sebastiaan Roggeveen Valuation Expert Dutch Association of Real Estate Brokers and Valuers



# VI. EUROPEAN VALUATION STANDARDS BOARD (EVSB)

Krzysztof Grzesik announced the Board's nomination of the following persons to the EVSB:

- Alberto Cabrera (AEVIU)
- Silvia Cappelli (ASSOVIB)
- Anamaria Ciobanu (ANEVAR)
- Wolfgang Glunz (BDVI)
- Jeremy Moody (CAAV)
- Michael Reinberg (ARE)
- Sebastiaan Roggeveen (NVM)
- Gareth Sellars (AFREXIM)
- Angelos Simos (AVAG)
- Marek Wiśniewski (PFVA)

He further announced the nomination of Michael Reinberg as Chairman and Jeremy Moody as Vice Chairman.

The EVSB's top priority would be the development of European Residential Valuation Standards.

# VII. EUROPEAN VALUATION PRACTICE AND METHODOLOGY BOARD (EVPMB)

Krzysztof Grzesik announced the Board's nomination of the following persons to the EVPMB:

- Dana Ababei (ANEVAR)
- Adriano Callé Lucas (ASAVAL)
- Estanislao de Kostka de la Quadra-Salcedo Capdevila (AEV)
- Leandro Escobar (ATASA)
- Georg Flődl (ÖVI)
- Philippe Guillerm (AFREXIM)
- Danijela Ilić (NAVS)
- Theodor Konstantakopoulos (AVAG)
- Nick Millard (CAAV)
- Stephan Zerbe (VÖB)

He further announced the nomination of Philippe Guillerm as Chairman.

The EVPMB's priorities would be the development of methodology on Mortgage Lending Value (MLV) and long term sustainable value, and taking the current information paper on methodology to the level of a set of guidelines.

# VIII. INTERNATIONAL STANDARD SETTER DEVELOPMENTS

The Chairman reported on a number of informal meetings with the IVSB. The major stumbling block remained the continued focus of IVSB interlocutors on a standards 'hierarchy' with IVS on top. He continued to explain to them that TEGoVA accepts no hierarchy.



He noted that the IVSB are still reorganising and defining their relations with other standard setters.



"The Irish Property Market - From boom to bust to boom to ... "

Ian McCarthy SCSI MIPAV REV MCEI MRICS Independent Property Consultant

# IX. EUROPEAN VALUER

The roundtable discussion showed general satisfaction with the journal, Patrick Davitt stating that IPAV circulate it to MEPs and government personnel.

The Board recommended that the Journal be put on Members' websites.

Several parties emphasised the greater reach that would be achieved with translation.

The Chairman reiterated the call to all members for contributions on interesting, controversial subjects.

INTERNATIONAL ASSOCIATION INTERNATIONAL ASSOCIATION I ASSISSANCE OPECAS Values die Vierdi
"IAAO in Brief"
Ronald D. Worth CAE, FSMPS, FAIC
Executive Director
International Association of Assessing Officers (IAAO)



# X. TEGoVA MEMBERSHIP CANDIDATURES



IEV ISTITUTO di ESTIMO e VALUTAZIONE (E-VALUATIONS)
 - Institute of Estimation and Valuation (IEV) –

(Observer Member)

Following the Board's recommendation of approval and a presentation by **Dr. Angelo Donato Berloco**, President of IEV, the General Assembly approved the IEV application for Observer Membership for one year, after which the association would need to request Full Member status.

• Turkey

# TDUB TÜRKİYE DEĞERLEME UZMANLARI BİRLİĞİ

- Turkish Appraisers Association (TAA) -

(Associate Member)

Following the Board's recommendation of approval and a presentation by **Bekir Yerner Yildirim**, President of TDUB, and the General Assembly approved the TDUB application for Associate Membership.

Ukraine

# UABVS АСОЦІАЦІЯ СПЕЦІАЛІСТІВ БАНКІВСЬКОЇ ОЦІНКИ УКРАЇНИ (АСБОУ)

- Ukrainian Association of Bank Valuation Specialists (UABVS) -

(Associate Member)

Following the Board's recommendation of approval and a presentation by Aleksey Kalapusha **Ph.D.**, Vice-President of UABVS, the General Assembly approved the UABVS application for Associate Membership.





"AIC/AI International Valuation Conference, Ottawa, June 8-11 2017"

Keith Lancastle MBA, CAE CEO Appraisal Institute of Canada (AIC)

# XI. SPRING 2017 GENERAL MEETING & VALUATION CONFERENCE

Belgrade, organised by the National Association of Valuers of Serbia (NAVS)

A presentation was made by **Danijela Ilić CRE FRICS REV**, President of NAVS.

# XII. CANDIDATURES FOR HOSTING OF FUTURE GENERAL MEETINGS

Autumn 2017 Marseille, organised by **CEIF-FNAIM** (inspection and approval pending)

#### Spring 2018

The Chairman announced that ASAVAL had put itself forward to host the spring 2018 General Meeting in Estoril. The candidature would be reviewed at the afternoon Board meeting.

#### Autumn 2018

The Chairman announced that the Board had accepted the candidature of ÖVI for the holding of the autumn 2018 General Meeting in Vienna; final approval of ÖVI as organiser pending inspection.

# XIII. ANY OTHER BUSINESS

None.



To general applause, the Chairman thanked Alan Redmond and Patrick Davitt, respectively President and CEO of IPAV, for a very successful event and presented them with a silver plate to mark the occasion.

The meeting ended at 13:00.

Krzysztof Grzesik PFVA Chairman Alberto Cabrera AEVIU Secretary Luke Brucato CEPAS Scrutineer



# ANNEX I

#### Attendance List

	ASOCIACIÓN ESPAÑOLA DE ANÁLISIS DE VALOR (AEV)			
	Spanish Association of Value Análisis			
AEV	Present 🗹 Proxy 🗌 from Absent 🗌 Proxy 🗌 to			
	Delegates: I. Amiano; L. Mays			
	Delegates. 1. minano, E. mays			
Spain				
	ASOCIACIÓN ESPAÑOLA DE VALORACIÓN INMOBILIARIA Y URBANÍSTICA (AEVIU)			
	Spanish Association of Real Estate and Urban Appraisal			
AEVIU	Present 🗹 Proxy 🗌 from Absent 🗌 Proxy 🗌 to			
	Delegates: A. Cabrera ; C. Marmolejo			
France				
	ASSOCIATION FRANCAISE DES SOCIÉTÉS D'EXPERTISE IMMOBILIÈRE (AFREXIM)			
	French Association of Property Valuation Companies			
	Present 🗹 Proxy 🗌 from Absent 🗌 🛛 Proxy 🗌 to			
AFREXIM				
	Delegates: J-F. Drouets; P. Guillerm; J. C. Dubois			
United States	OBSERVER			
of America	APPRAISAL INSTITUTE (AI)			
	Present 🗹 Proxy 🗌 from Absent 🗌 Proxy 🗌 to			
ΔΙ	Delegates: M. Lance Coyle; J. Murret; F. H. Grubbe			
AI				
	Delegatest hit Lance Coyle, j. Hanted, 1111 Stable			
United States				
United States	OBSERVER			
United States				
United States	OBSERVER APPRAISAL INSTITUTE of CANADA (AIC) Institut canadien des évaluateurs			
United States	OBSERVER APPRAISAL INSTITUTE of CANADA (AIC)			
<b>*</b>	OBSERVER APPRAISAL INSTITUTE of CANADA (AIC) Institut canadien des évaluateurs			
AIC	OBSERVER       APPRAISAL INSTITUTE of CANADA (AIC) Institut canadien des évaluateurs         Present ☑       Proxy □       from       Absent □       Proxy □       to			
<b>*</b>	OBSERVER       APPRAISAL INSTITUTE of CANADA (AIC) Institut canadien des évaluateurs         Present ☑       Proxy □       from       Absent □       Proxy □       to			
AIC	OBSERVER       APPRAISAL INSTITUTE of CANADA (AIC) Institut canadien des évaluateurs         Present ☑       Proxy □       from       Absent □       Proxy □       to         Delegates: D. Brewer;       K. Lancastle         ASOCIATIA NATIONALA A EVALUATORILOR DIN ROMANIA (ANEVAR)			
AIC	OBSERVER       APPRAISAL INSTITUTE of CANADA (AIC) Institut canadien des évaluateurs         Present ☑       Proxy □       from       Absent □       Proxy □       to         Delegates: D. Brewer;       K. Lancastle			
AIC Romania	OBSERVER       APPRAISAL INSTITUTE of CANADA (AIC) Institut canadien des évaluateurs         Present ☑       Proxy □       from       Absent □       Proxy □       to         Delegates: D. Brewer;       K. Lancastle         ASOCIATIA NATIONALA A EVALUATORILOR DIN ROMANIA (ANEVAR)			
AIC	OBSERVER       APPRAISAL INSTITUTE of CANADA (AIC) Institut canadien des évaluateurs         Present ☑       Proxy □       from       Absent □       Proxy □       to         Delegates: D. Brewer; K. Lancastle       ASOCIATIA NATIONALA A EVALUATORILOR DIN ROMANIA (ANEVAR) National Association of Romanian Valuers			

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Austria				
	VERBA	ND ÖSTERREICHISCHER IMN Austrian Association of F		. ,
ARE	Present 🗹	Proxy 🗌 from	Absent 🗌	<b>Proxy</b> □ to
	Delegates: H	. Muhr; M. Reinberg; l	. Eckhart	

Portugal				
( <del>D</del> )	ASSOCIAÇÃO PROFISSIONAL DAS SOCIEDADES DE AVALIAÇÃO Professional Association of Valuation Companies of Portugal			
ASAVAL	Present ☑ Proxy □ from Absent ☑ Proxy □ to			
	Delegates: A. Callé Lucas,; I. Araújo Ferreira			

Italy				
		ONE SOCIETÀ DI VALUTAZIONI I sociation of Property Valuation Co		. ,
ASSOVIB	Present 🗹	Proxy 🗹 from IsIVI	Absent 🗌	Proxy 🗌 to
	Delegate: S.	Cappelli		
Spain				

	ASOCIACION PROFESIONAL DE SOCIEDADES DE VALORACION (ATASA) Professional Association of Valuation Companies of Spain			
ATASA	Present ☑ Proxy ☐ from Absent ☐ Proxy ☐ to			
	Delegate: S. Suarez			

Greece				
	ΣΥΛΛΟΓΟΣ ΕΚΤΙΜΗΤΩΝ ΕΛΛΑΔΟΣ (ΣΕΚΕ) Association of Greek Valuers (AVAG)			
AVAG	Present 🗹	Proxy 🗌 from	Absent 🗌	Proxy 🗌 to
	Delegate: K. I	Pallis		
Germany				

Germany				
	BUND DER ÖFFENTLICH BESTELLTER VERMESSUNGSINGENIEURE e.V. (BDVI)			
	German Association of Publicly Appointed Surveyors			
BDVI	Present 🗹 🛛 Proxy 🗌 from Absent 🗌 🛛 Proxy 🗌 to			
Delegate: W. Glunz				



Daniel Press				
Republic of Macedonia				
of Macedonia	BIRO ZA SUDSKI VESTACENJA (BSV)			
	Bureau of Court Expertise			
	Present 🗌 Proxy 🗌 from Absent 🗹 Proxy 🗌 to			
BSV	Delegate: -			
201				
Germany				
Cormany				
	BUNDESVERBAND ÖFFENTLICH BESTELLTER UND VEREIDIGTER SOWIE			
	QUALIFIZIERTER SACHVERSTÄNDIGER (BVS)			
	Association of Publicly Certified and Qualified Experts			
BVS				
DVO	Present 🗹 🛛 Proxy 🗌 from Absent 🗌 🛛 Proxy 🗌 to			
	Delegate: B. Bischoff			
United Kingdom				
	CENTRAL ASSOCIATION OF AGRICULTURAL VALUERS (CAAV)			
	CENTRAL ASSOCIATION OF AGRICULTURAL VALUERS (CAAV)			
CAAV	Present 🗹 Proxy 🗌 from Absent 🗌 Proxy 🗌 to			
	Delegates: J. Moody; Ch. Meynell; N. Millard; A. Coney			
Czech Republic				
	CESKA KOMORA ODHADCU MAJETKU (CKOM)			
	Czech Chamber of Appraisers (CCA)			
	Represented 🗹 Proxy 🗌 from Absent 🗌 Proxy 🗹 to PFVA			
CCA	Delegate: M. Wisniewski			
	Delegate. M. WISHIEWSKI			
Eronoo				
France				
	CONFÉDÉRATION DES EXPERTS FONCIERS (CEF)			
	Confederation of Property Valuers			
CEF	Present 🗹 Proxy 🗌 from Absent 🗌 Proxy 🗌 to			
	Delegate: M. Booth			
France				
	CHAMBRE DES EXPERTS IMMOBILIERS DE FRANCE (CEIF)			
	Chamber of the Real Estate Valuers of France			
CEIF- FNAIM	Present 🗹 🛛 Proxy 🗌 from Absent 🗌 Proxy 🗌 to			
	Delegates: P. Conté; E. Muzard; E. Gauthier			



Italy	OBSERVER			
	CEPAS srl Certification Body			
CEPAS	Present 🗹 Proxy 🗌 from Absent 🗌 Proxy 🗌 to			
	Delegate: L. Brucato			
Bulgaria				
	КАМАРА НА НЕЗАВИСИМИТЕ ОЦЕНИТЕЛИ В БЪЛГАРИЯ (КНОБ) Chamber of Independent Appraisers in Bulgaria (CIAB)			
CIAB	Present 🗹 Proxy 🗌 from Absent 🗌 Proxy 🗌 to			
	Delegates: S. Dermendzhieva; M. Arabdzhieva; Y. Gechev Ivanov			
France				
	COMPAGNIE NATIONALE DES EXPERTS IMMOBILIERS (CNEI) National Company of Real Estate Experts			

Italy		
		CONSIGLIO NAZIONALE GEOMETRI e LAUREATI (CNGGL) National Council of Surveyors
CNGeGL	Present 🗹	Proxy 🗌 from Absent 🗌 🛛 Proxy 🗌 to
	Delegates: A.	. Benvenuti; M. Grazia-Scorza

Delegate: C. Perrière

Present ☑ Proxy □ from ...... Absent □ Proxy □ to ......

**CNEI** 

France						
		CONSEIL SUPERIEUR DU NOTARIAT (CSN)				
		High Council for the	e Notarial Professio	n		
CSN	Present 🗹	Proxy 🛛 from	Absent 🗌	Proxy 🗌 to		
Delegates: L. Balzac; F. Laevens						

Montenegro	
<b>*</b>	UDRUŽENJE NEZAVISNIH PROCJENJIVAČA CRNE GORE (CUP) Association of Independent Valuers of Montenegro Present Proxy from Absent Proxy to
CUP	Delegate: -



Discussional States and	
Denmark	
	DANSK EJENDOMSMAEGLERFORENING (DE)
	The Danish Association of Chartered Estate Agents
	Present 🗌 Proxy 🗌 from Absent 🗹 Proxy 🗌 to
DE	
	Delegate: -
Belgium	FÉDÉRATION ROYALE DU NOTARIAT BELGE (FRNB)
	KONINJLIJKE FEDERATIE VAN HET BELGISCH NOTARIAAT (KFBN)
	Royal Federation of Belgian Notaries
	Royal recertation of Deigian Notaries
FRNB/KFBN	Present 🗌 Proxy 🗌 from Absent 🗹 🛛 Proxy 🗌 to
	Delegate: -
Croatia	
Croatia	
Croatia	
	HRVATSKO DRUŠTVO SUDKIH VJEŠTAKA I PROCJENITELJA (HDSViP)
	HRVATSKO DRUŠTVO SUDKIH VJEŠTAKA I PROCJENITELJA (HDSViP) Croatian Association of Court Expert Witnesses and Valuers (CACEWaV)
	Croatian Association of Court Expert Witnesses and Valuers (CACEWaV)
HDSViP	Croatian Association of Court Expert Witnesses and Valuers (CACEWaV)
	Croatian Association of Court Expert Witnesses and Valuers (CACEWaV) Present Proxy from Absent Proxy to
	Croatian Association of Court Expert Witnesses and Valuers (CACEWaV)
HDSViP	Croatian Association of Court Expert Witnesses and Valuers (CACEWaV) Present Proxy from Absent Proxy to Delegate: M. Bestvina
	Croatian Association of Court Expert Witnesses and Valuers (CACEWaV) Present Proxy from Absent Proxy to

			ERT GmbH ation Body		
HypZert	Present	Proxy 🗌 from	Absent 🗹	Proxy 🗌 to	
	Delegate: -				

France				
		INSTITUT FRANCAIS DE French Insti	E L'EXPERTISE IM tute of Real Estat	
IFEI	Present 🗹	Proxy 🗌 from	Absent 🗌	Proxy 🗌 to
	Delegate: C.	Galpin		
Ireland				

Ireland	
	INSTITUTE OF PROFESSIONAL AUCTIONEERS AND VALUERS (IPAV)
IPAV	Present 🗹 Proxy 🗌 from Absent 🗌 Proxy 🗌 to
	Delegates: P. Davitt; A. Redmond



Montenegro				
<b>\$</b>	IN	STITUT OVLAŠĆENIH PROCJE Institute of Certified Va		
IOPCG	Present 🗹	Proxy 🗌 from	Absent	Proxy 🗌 to
	Delegate: S. R	adović		

United Kingdom		INSTITUTE OF REVENUE	S RATING AND VALU	JATION (IRRV)
IRRV	Present 🗹	Proxy 🗌 from	Absent 🗌	Proxy 🗌 to
	Delegates: R. Hockey; R. T	-	agor; J. MCCaff	erty; I. Fergusson; J.

Italy	
	ISTITUTO ITALIANO di VALUTAZIONE IMMOBILIARE (ISIVI) Italian Institute for Real Estate Valuation
IsIVI	Represented 🗹 Proxy 🗌 from Absent 🗌 Proxy 🗹 to ASSOVIB
	Delegate: S. Cappelli

Germany	
	IMMOBILIENVERBAND DEUTSCHLAND IVD BUNDESVERBAND e.V. (IVD) German Real Estate Professional Association
IVD	Present ☑ Proxy □ from Absent □ Proxy □ to
	Delegate: A. Weber

Georgia	საქართველოს დამოუკიდებელ შემფასებელთა საზოგადოება Independent Valuers Society of Georgia (IVSG)
IVSG	Represented ☑ Proxy □ from Absent □ Proxy ☑ to NAVS
	Delegate: D. Ilić
Germany	OBSERVER
	INGENIEURBÜRO WESELMANN GmbH
	Ship Valuation Company
IW	Present 🗌 Proxy 🗌 from Absent 🗹 Proxy 🗌 to
	Delegate: -



Kosovo	OBSERVER
*****	SHOQATES SE VLERESUESVE TE KOSOVES (SHVK)
· 🔶 .	Kosovo Appraisers Association (KAA)
	Present □ Proxy □ from Absent ☑ Proxy □ to
KAA	
	Delegate: -
Republic of Macedonia	
Macedonia	KOMORA NA PROCENUVACI NA REPUBLIKA MAKEDONIJA (KPRM)
	Chamber of Valuers of the Republic of Macedonia
	Present □ Proxy □ from Absent ☑ Proxy □ to
KPRM	
	Delegate: -
Latvia	
	LATVIJAS IPASUMU VERTETAJU ASOCIACIJA (LIVA)
	Latvian Association of Property Appraisers
LIVA	Present 🗹 Proxy 🗹 from RBA Absent 🗌 Proxy 🗌 to
	Delegate: A. Zuromskis
Lithuania	
	LIETUVOS TURTO VERTINTOJU ASOCIACIJA (LTVA) Lithuanian Association of Property Valuers
LTVA	Present 🗹 Proxy 🗌 from Absent 🗌 Proxy 🗌 to
LIVA	
	Delegate: D. Albertaviciené
Hungary	
	MAGYAR INGATLANSZÖVETSÉG (MAISZ)
	Hungarian Real Estate Association (HREA)
	Present D Proxy from Absent 🗹 Proxy D to
MAISZ	Present └── Proxy └─ from Absent ☑── Proxy └─ to
	Delegate: -
Serbia	
Ŵ	NACIONALDO UDRUZENJE PROCENITELJA SRBIJE (NUPS)
	National Association of Valuers of Serbia (NAVS)
NAVS	Present 🗹 Proxy 🗹 from IVSG Absent 🗌 Proxy 🗌 to
INAVJ	
	Delegate: D. Ilić
L	



Netherlands	
	WAARDERINGSKAMER
	The Netherlands Council for Real Estate Assessment (NCREA)
	The Neulenands Council for Near Estate Assessment (NONLA)
NCREA	Present ☑ Proxy □ from Absent □ Proxy □ to
	Delegates: M. Kathmann; B. Bervoets
Norway	
	NORGES TAKSERINGSFORBUND (NTF)
	Norwegian Surveyors and Valuers Association
NTF	Present 🗹 Proxy 🗌 from Absent 🗌 Proxy 🗌 to
	Delegates: O. Skare ; A. Huser
Netherlands	
	NEDERLANDSE VERENIGING VAN MAKELAARS IN ONROERENDE GOEDEREN EN
	VASSTGOEDDESKUNDIGEN (NVM)
	Dutch Association of Real Estate Brokers and Real Estate Experts
NVM	Present 🗹 Proxy 🗌 from Absent 🗌 🛛 Proxy 🗌 to
	Delegate: S. Roggeveen
Austria	
	ÖSTERREICHISCHER VERBAND der IMMOBILIENWIRTSCHAFT (ÖVI)
	Austrian Real Estate Associationy

	Austrian Real Estate Associationy			
ÖVI	Present 🗹	Proxy 🗌 from	Absent 🗌	Proxy 🗌 to
	Delegates: G	. Flödl; A. Holzapfel		

Greece	OBSERVER			
	PEOPLECERT HELLAS			
	Certification Body			
PEOPLECERT	Present 🗌 Proxy 🗌 from Absent 🗹 Proxy 🗌 to			
	Delegate: -			
Poland				
	POLSKA FEDERCJA STOWARZYSZEN RZECZOZNAWCÓW MAJATKOWYCH (PFSRM)			

	POLSKA FEDERCJA STOWARZYSZEN RZECZOZNAWCOW MAJATKOWYCH (PFSRM) The Polish Federation of Valuers' Associations (PFVA)					
PFVA	Present 🗹	Proxy 🗹 from CCA	Absent 🗌	Proxy 🗌 to		
	Delegates: K.	Delegates: K. Grzesik; M. Wisniewski				



Russian Federation			
	ПАРТНЕРСТВО РОССИЙСКОГО ОБЩЕСТВА ОЦЕНЩИКОВ (ПРОО) Partnership of The Russian Society of Appraisers (PRSA)		
PRSA	Represented ☑ Proxy ☐ from Absent ☐ Proxy ☑ to RSA		
	Delegate: S. Tabakova		

Russian Federation				
	PO	ССИЙСКАЯ КОЛЛЕГИЯ О Russian Board of Appra		0)
RBA	Represented 🗹	Proxy 🗌 from	Absent 🗌	Proxy 🗹 to LIVA
	Delegate: A. Zuron	nskis		

Russian Federation				
		РОССИЙСКОЕ ОБЩЕСТВО	ОЦЕНЩИКОВ (РС	00)
	Russian Society of Appraisers (RSA)			
RSA	Present 🗹	Proxy 🗌 from PRSA	Absent 🗌	Proxy 🗌 to
	Delegate: S.	Tabakova		

Sweden				
		SAMHÄLLSBY The Swedish Professionals	GGARNA-SFF s for the Built Envir	ronment
samhällsbyggarna SFF	Present 🗌	Proxy 🗌 from	Absent 🗹	□ to
	Delegate: -			

Slovenia					
R	SLOVENSKI INSTITUT ZA REVIZIJO (SIR)				
Ŷ	Slovenian Institute of Auditors				
SIR	Present 🗹 Proxy 🗌 from Absent 🗌 Proxy 🗌 to				
JIK	Delegate C. Elect				
	Delegate: S. Eizek				
France					
	SYNDICAT NATIONAL DES PROFESSIONNELS IMMOBILIERS (SNPI)				
	National Association of Real Estate Professionals				
SNPI	Present 🗹 Proxy 🗌 from Absent 🗌 Proxy 🗌 to				
JINFI					
	Delegates: G. Fons; B. Wasels				



Albania	
<b>*</b>	SHOQERIA E VLERESUESVE TE PASURIVE TE PALUAJTSHME (SVP) The Society of Real Estate Valuers
SVP	Present ☑ Proxy ☐ from Absent ☐ Proxy ☑ to ANEVAR
	Delegate: D. Manate

United Arab Emirates	
	مركز التقييم العقاري - دائرة الأراضي و الأملاك Taqyeem - Real Estate Appraisal Centre, Dubai Land Department
TAQYEEM	Present 🗌 Proxy 🗌 from Absent 🗹 🛛 Proxy 🗌 to
	Delegate: -

Belgium				
	UNI	ON DES GÉOMÈTRES EXPERT Union of Expert Geor		. ,
UGEB-ULEB	Present 🗹	Proxy 🗌 from	Absent 🗌	Proxy 🗌 to
	Delegate: S. N	Ierckx		

The Netherlands				
		VastgoedPRO		
	Association of Real Estate Valuers of the Netherlands			
VastgoedPRO	Present 🗹	Proxy 🛛 from Absent 🗌	Proxy 🗌 to	
	Delegate: R. I	Limpens		

The Netherlands			
	VBO MAKELAAR Dutch Association of Real Estate Agents and Valuers		
VBO	Present 🗹 Proxy 🗌 from Absent 🗌 Proxy 🗌 to	)	
	Delegates: G. de Jager; H. Van den Heuvel		
Germany			
	VERBAND DEUTSCHER PFANDBRIEFBANKEN e.V. (vdp)		
	Association of German Pfandbrief Banks		
vdp	Present 🗹 Proxy 🗌 from Absent 🗌 Proxy 🗌 to		
	Delegate: W. Kälberer		



Germany	BUNDESVERBAND ÖFFENTLICHER BANKEN DEUTSCHLANDS e. V. (VÖB) Association of German Public Sector Banks			
VÖB	Present V Proxy from Absent Proxy to			
	Delegates: L. Yerzembek; S. Zerbe			
	SECRETARIAT			
	THE EUROPEAN GROUP OF VALUERS' ASSOCIATIONS (TEGoVA)			
TEGoVA	G. Cuper; F. Isnard; M. MacBrien			

Members		Quorum		
Total Members 61		Total Members present and represented at the General Assembly		
Total Full & Associate Members	53	Total Full & Associate Members present and represented at the General Assembly	45	
Total Observer Members	8	Total Observer Members present and represented at the General Assembly	4	

The Secretary and The Scrutineer		

yes



# Applicants & Guests

Italy	
itary	
	ISTITUTO di ESTIMO e VALUTAZIONE (IEV) E- Valuations- Institute of Estimation and Valuation
IEV	
	Delegate: A. D. Berloco
Turkey	
Turkey	TÜRKIYE DEĞERLEME UZMANLARI BIRLIĞI (TDUB)
C*	Turkish Appraisers Association
TDUB	Delegator B. V. Vildising
	Delegate: B. Y. Yildirim
Ukraine	
	ASSOCIATION OF PROFESSIONAL BANK ESTIMATES UKRAINE (ASBEU) Ukrainian Association of Bank Valuation Specialists
UABVS	Delegator O. Kelegusha
	Delegate: O. Kalapusha
United States	
of America	INTERNATIONAL ASSOCIATION of ASSESSING OFFICERS (IAAO)
ΙΑΑΟ	
IAAU	
	Delegates: R. Ripperger; R. Worth
Cyprus	
	CYPRUS VALUERS ASSOCIATION
3333	
CVA	Delegate: C. Lacovides
	Delegate: C. Iacovides
Malta	
ugo	KAMRA TAL-PERITI (KTP) Chamber of Architects & Civil Engineers
KTP	
	Delegate: S. Vella Lenicker



# ANNEX II

# Proxies

FROM			ТО	
Date	Member	Representative	Member	Representative
05.10.2016	IsIVI (Italy)	E. Campagnoli	ASSOVIB (Italy)	Silvia Cappelli
10.10.2016	SVP (Albania)	M.Beluli	ANEVAR (Romania)	Daniel Manate
11.10.2016	CCA (Czech Rep.)	J. Santrucek	<b>PFVA</b> (Poland)	Marek Wisniewski
12.10.2016	<b>RBA</b> (Russia)	Y. Shkolnikov	LIVA (Latvia)	Arturs Zuromskis
12.10.2016	IVSG (Georgia)	B. Diakonidze	NAVS (Serbia)	Danijela Ilic
17.10.2016	PRSA (Russia)	I. Artemenkov	<b>RSA</b> (Russia)	Svetlana Tabkova

The Secretary and The Scrutineer	

Draft Minutes TEGoVA General Assembly Malahide 22 October 2016 - T16-32 of 28.11.2016





Subline follows & V.201azione consolo inte <u>Milane</u> Vial mente, 7 2013 Milano Di H9012000 (Di H1) Foretty (Di Miscikhi <u>Milano</u> Via della Const. 52 Vial 2016 and Lid. --95 (2012) Dialano (Di Miscikhi Milano Lid. --95 (2012) Dialano (Di Miscikhi Viano), eno 1 day (Essando

#### PROXY

The IsIVI - Istituto Italiano di Valutazione Immobiliare, via Lanzone 7 - 20123 Milano, represented by the undersigned, Mr Enrico Campagnoli in his quality of President

hereby names and appoints

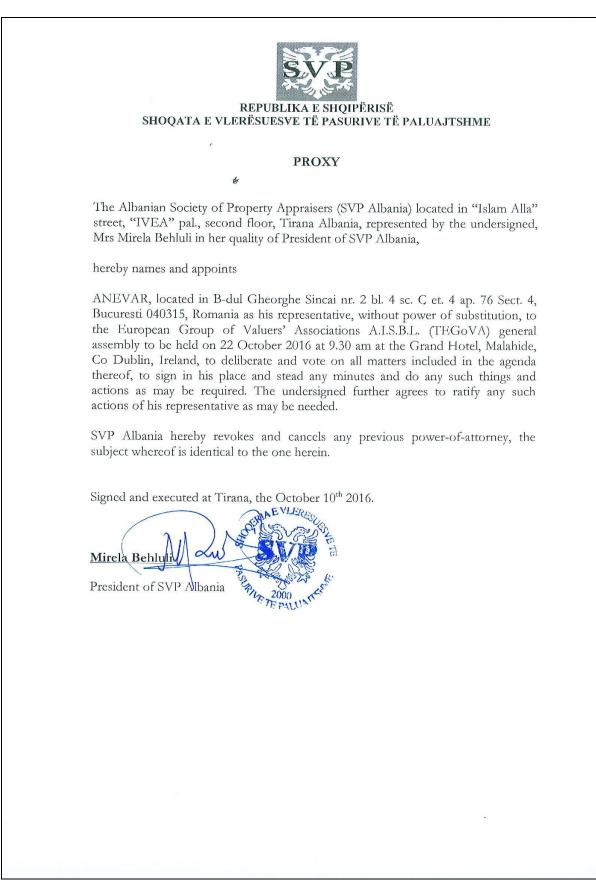
the ASSOVIB – Associazione Società di Valutazioni Immobiliari per le Banche, Via San Gregorio 34 20154 Milano (MI) as his representative, without power of substitution, to the European Group of Valuers' Associations A.I.S.B.L. (TEGoVA) general assembly to be held on 22 October 2016 at 9.30 am at the Grand Hotel, Malahide, Co Dublin, Ireland, to deliberate and vote on all matters included in the agenda thereof, to sign in his place and stead any minutes and do any such things and actions as may be required. The undersigned further agrees to ratify any such actions of his representative as may be needed.

The IsIVI - Istituto Italiano di Valutazione Immobiliare, via Lanzone 7 - 20123 Milano hereby revokes and cancels any previous power-of-attorney, the subject whereof is identical to the one herein.

Signed and executed at Milan, the 5th october 2016

Enrico Campagnot President IsIVI









Česká komora odhadců majetku, 🏾 profesní sdružení znalců a odhadců, z.s.

Tel. +420 602 554 323 E-mail: ckom@ckom.cz

AUTUMN MEETING OF TEGOVA DUBLIN 20-22 October 2016 GRAND HOTEL Malahide, Co Dublin

#### PROXY

The Czech Chamber of Appraisers (CCA), Freyova 82/27, Praha 9, ČR, represented by the undersigned, Mr Jaroslav Santruček in his quality of presidency,

hereby names and appoints

the Polska Federacja Stowarzyszeń Rzeczoznawców Majątkowych (PFSRM), Nowogrodzka 50, PL-00-695 Warsaw as his representative, without power of substitution, to the European Group of Valuers' Associations A.I.S.B.L. (TEGoVA) general assembly to be held on 22 October 2016 at 9.30 am at the Grand Hotel, Malahide, Co Dublin, Ireland, to deliberate and vote on all matters included in the agenda thereof, to sign in his place and stead any minutes and do any such things and actions as may be required. The undersigned further agrees to ratify any such actions of his representative as may be needed.

The Czech Chamber of Appraisers (CCA) hereby revokes and cancels any previous power-of-attorney, the subject whereof is identical to the one herein.

Signed and executed at Prague, 11.10.2016

Jaroslav Santrúč President of the Czech Chamber of Appraisers

Česká komora odl profesní stružení znal	hadců majetku, ců a odbadců, z.s.
Freyova 82/27 190 00 Praha 9	5×A
IC: 45249105	11



Некоммерческое партнёрство

#### "Российская коллегия оценщиков"

115077 r. Morzier en Mente Dagweist er 13 to 5 3 Terrosen (485) 48 20- 2 Small gelo 3 prio 3 USL, www.phora CKTO 4590375, CTPH: 057730158327, VH-44TH 77271 070347050101

passe coche olicite

#### PROXY

The Russian Board of Appraisers (PKO), address Malaya Ordynka 13, bldg 3, Moscow, Russian Federation, 119017 (zip code), represented by the undersigned, Mr. Yury Shkolnikov in his quality of the President of the RBA,

hereby names and appoints

the LATVIAN ASSOCIATION OF PROPERTY APPRAISERS (LIVA), address Elizabetes iela 65-7, Riga, LV 1050, Latvia as his representative, without power of substitution, to the European Group of Valuers' Associations A.I.S.B.L. (TEGoVA) general assembly to be held on 22 October 2016 at 9.30 am at the Grand Hotel, Malahide, Co Dublin, Ireland, to deliberate and vote on all matters included in the agenda thereof, to sign in his place and stead any minutes and do any such things and actions as may be required. The undersigned further agrees to ratify any such actions of his representative as may be needed.

The Russian Board of Appraisers (RBA) hereby revokes and cancels any previous power-of-attorney, the subject whereof is identical to the one herein.

Signed and executed at Moscow, the 12 October 2016.

«Российская коллегия оценщиковы Yurv Shkolnek President, Russian Board of Appraisers fifth





LAJARMEDCILLE END SALES SOCIETY OF GEORGIA

#### PROXY

The Independent Valuers Society of Georgia (IVSG), represented by the undersigned, Mr. Besik Diakonidze in his quality of president,

Danijela Ilić FRICS REV. president of the National Association of Valuers of Serbia (NAVS, Grčića Milenka 39 11000 Belgrade, Serbia) as his representative, without power of substitution, to The European Group of Valuers' Associations A.I.S.B.L. (TEGoVA) general assembly to be held on 22 October 2016 at 9.30 am at the Grand Hotel, Malahide, Co Dublin, Ireland, to deliberate and vote on all matters included in the agenda thereof, to sign in his place and stead any minutes and do any such things and actions as may be required. The undersigned further agrees to ratify any such actions of his representative as may be needed.

The The Independent Valuers Society of Georgia (IVSG), hereby revokes and cancels any previous power-of-attorney, the subject whereof is identical to the one herein.

Signed and executed at Tbilisi, Georgia the 12.10.2016

Besik Diakonidze

President of The Independent Valuers Society of Georgia (IVSG)

ต่อกตกมาก, ออสออต ออตการออกม อออจ. 2

@ www.ivsg.ge

📸 info@ivsg.ge 🔰 🕻 +995 32 2104554



#### PARTNERSHIP OF THE RUSSIAN SOCIETY OF APPRAISERS

Moscow, Russia, Novaya Basmannaya st., 21-1

#### PROXY

The Partnership of the RSA (Moscow, Novaya Basmannaya st., 21-1), represented by the undersigned, Mr Igor Artemenkov in his quality of President,

hereby names and appoints

The Russian Society of Appraisers as his representative, without power of substitution, to the European Group of Valuers' Associations A.I.S.B.L. (TEGoVA) general assembly to be held on 22 October 2016 at 9.30 am at the Grand Hotel, Malahide, Co Dublin, Ireland, to deliberate and vote on all matters included in the agenda thereof, to sign in his place and stead any minutes and do any such things and actions as may be required. The undersigned further agrees to ratify any such actions of his representative as may be needed.

The Partnership of the RSA hereby revokes and cancels any previous power-ofattorney, the subject whereof is identical to the one herein.

Signed and executed at Moscow, the 17-th of October 2016.



President



# ANNEX III

# Voting rights & Proxies of Full and Associate Members of TEGoVA

Country	Member	Votes	Ргоху	Total
	AFREXIM	21		21
France	CEF	21		21
i runoo	CEIF-FNAIM	22		22
	CNEI	12		12
	CSN	21		21
	IFEI	21		21
	SNPI	21		21
	Total France	139		139
	BDVI	21		21
	BVS	22		22
Germany	IVD	21		21
-	Vdp	21		21
	VÖB	21		21
	Total Germany	106		106
	NVM	42		42
Netherlands	VastgoedPRO	26		26
	VBO	26		26
	Total Netherlands	94		94
	ASSOVIB	26		26
Italy	CNGeGL	36		36
,, <b>,</b>	IsIVI	17	to ASSOVIB	17
	Total Italy	79		79
	CAAV	31		31
UK	IRRV	31		31
UN	Total UK	62		62
	AEV	16		16
Spain	AEVIU	10		10
opun	ATASA	14		14
	Total Spain	44		44
	PRSA	14	to RSA	14
	RBA	12	to LIVA	14
Russia	RSA	12	IO LIVA	12
	-			
	Total Russia	42		42
Austria	ARE	21		21
Austria	ÖVI	21		21
	Total Austria	42		42
	FRNB-KFBN	21	absent	0
Belgium	UGEB-ULEB	21		21
	Total Belgium	42		21
Norway	NTF	31		31
Denmark	DE	25	absent	0
Ireland	IPAV	21		21
Sweden	SFF	21	absent	0
UAE	TAQYEEM	21	absent	0
Greece	AVAG	19		19
Romania	ANEVAR	16		16
Slovenia	SIR	14		14
	KPRM	7	absent	0
Macedonia	BSV	7	absent	0
	Total Macedonia	14		0
Poland	PFVA	14		14
Bulgaria	CIAB	14		14
Czech Rep.	CCA	12	to PFVA	12
Portugal	ASAVAL		ίο γγα	12
		10		
Croatia	HDSViP	10		10



	CUP	5	absent	0
Montenegro	IOPCG	5		5
	Total Montenegro	10		5
Hungary	MAISZ	9	absent	0
Georgia	IVSG	7	to NAVS	7
Latvia	LIVA	7		7
Lithuania	LTVA	7		7
Serbia	NAVS	7		7
Albania	SVP	4	to ANEVAR	4
TOTAL	53	941		825

The Secretary and The Scrutineer	

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# ANNEX IV

# Budget for the 2017 Financial Year

(in EUR; 61 members; 01.01.17 / 31.12.17)

2017 Budget

INCOME		
	Budget	Total
Annual Subscription Demand (2)	279.439	
Annual Subscription Demand Candidate Members (3)	9.975	
Complementary Subscription Demand (REV, REVC & TRV)	374.200	
Other	4.386	
Total Ordinary Income	668.000	
REVASE Project (EU funds)	26.804	
Total Extraordinary Income	26.804	
Total		€ 694.804
(2) Member fees remain unchanged (3) if approved by the	ne 2016 Autumn Gene	eral Assembly

# EXPENDITURE

EAFENDITURE		
	Budget	Total
Secretariat	330.000	
Accountant's fees	5.500	
Auditor's remuneration	4.500	
Statutory publications	210	
Legal advice	12.400	
Telephone & DSL	2.100	
Postage & express courier	830	
Stationary, printing, awards & small office supplies	2.500	
Representation expenses Belgium & abroad	16.750	
Travel & accommodation expenses	20.660	
Website hosting & running expenses	10.900	
REV, REVC & TRV Programmes	16.600	
EVSB & EVPMB	20.660	
Net interest & banking expenses	250	
Taxes	200	
Other	1.640	
Ordinary Expenditure (excluding VAT)	445.700	
VAT on Ordinary Expenditure (21 %)	93.600	
New CMS TEGoVA Website (depreciation of € 95.075,75 investment)	31.700	
Monies not allocated	97.000	
Total Ordinary Expenditure	668.000	
REVASE Project	26.804	]
Total Extraordinary Expenditure	26.804	
Total		€ 694.804

Note: of the total ordinary expenditure budget, the Belgian VAT amounts to € 93.600

(see next page)

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#### The 2017 financial year resources

- Member's contributions are based on the regime for full and associate members approved in Edinburgh in November 2006. The member fees remain unchanged. See Members' Contributions chart.
- REV: € 272.000 of complementary subscriptions from 30 confirmed Awarding Member Associations (AMAs) + 2 possible TMA candidates.
  - ► € 5.000 of initial complementary subscriptions (2 candidate AMAs)
  - ► € 2.000 of complementary subscriptions (2 new AMAs)
  - ► € 30.000 of annual complementary subscriptions (30 confirmed AMAs)
  - ▶ € 215.000 of annual certificate complementary subscriptions (from current REVs)
  - ▶ € 20.000 of new certificate complementary subscriptions (estimate 200 new REV valuers)
- REVC: € 40.500 of complementary subscriptions coming from 1 confirmed AMA + 1 possible TMA candidate
  - ► € 2.500 of initial complementary subscriptions (1 candidate C-AMA)
  - ► € 1.000 of annual complementary subscriptions
  - ► € 1.000 of complementary subscriptions (1 new C-AMA)
  - ► € 16.000 of annual certificate complementary subscriptions (from current REVCs)
  - ➤ € 20.000 from new certificate complementary subscriptions (estimate 5 new REVCs)
- TRV: € 61.700 of complementary subscriptions from confirmed 5 Residential Awarding Member Associations (R-AMAs) + 4 possible TMA candidates.
  - ► € 10.000 of initial complementary subscriptions (4 candidate R-AMAs)
  - ► € 9.000 of annual complementary subscriptions (5 + 4 new R-AMAs)
  - ► € 22.700 of annual certificate complementary subscriptions (from current TRVs)
  - ► € 20.000 of new certificate complementary subscriptions (estimate 200 new TRVs valuers)
- 2016 Budgetary surplus: a surplus is expected for the 2016 financial year. It will enter in the accounts as 'Other amounts payable'.
- REVASE Project: balance of € 44.700 from EU funds of wich € 17.896 have been perceived in July 2016.

# The 2017 financial year expenditures

- Secretariat: *MacBrien Cuper Isnard SPRL* fees as per contract.
- Representation expenses Belgium and abroad: Board meetings and working group meetings in Brussels (lunch at TEGoVA offices) or elsewhere, expenses for the Secretariat and the Chairman of the EVSB to attend two General Meetings abroad, plus other (according to needs and available funds under this budgetary line).
- REV, REVC & TRV Programme : € 20.000 (€ 16.530 without VAT)
  - ➤ Travel and representation expenses (R.C. audits): € 5.000 (€ 4.150 without VAT)
  - ► EV Journal: 10.000 (€ 8.260 without VAT)
  - ➢ Printing: € 3.000 (€ 2.480 without VAT)
  - Other: € 2.000 (€ 1.640 without VAT)
- Accountant's & statutory auditor's fees: fees from BDO Belgium and Ernst & Young Belgium.



# INCOME

# Full and Associate Member Subscriptions Demands

Full & Associate Member	Annual Subscription
AFREXIM	6.000
CEF	6.000
	6.250
	6.000
	6.000
	6.000
	6.000
	42.250
	6.000
	6.240
	6.000
	6.000
	6.000
	30.240
	12.206
	7.524 7.524
	27.254
	7.524
	10.388
	5.000
	22.912
	8.841
	8.841
	17.682
	4.638
	4.000
	4.000
	12.638
	6.000
	6.000
	12.000
	3.947
	3.360
	4.638
	11.945
	8.841
	7.280
	6.000
IPAV	6.000
	6.000
	6.000
	5.450
ANEVAR	4.638
ANEVAR	
	AFREXIMCEFCEIF-FNAIMCNEICNEICSNIFEISNPIBUNIBUNIBVSIVDVDPVÖBVÖBNVMVBOVODPVODPVÖBINUNVMSASSOVIBCNGeGLISIVIISIVIAASSOVIBCAAVAASSOVIBCAAVAASSOVIBCAAVAASSOVIBCAAVISIVIPRSAAEVIUAAEVIUAAEVIUAAREOVITotal AustriaPRSARBARBAAREARBAPRSAPRSAPRSAPAVSAMHÄLLSBYGGARNA-SFFAVAG

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	BSV	2.000
Macedonia	KPRM	2.071
	Total Macedonia	4.071
Slovenia	SIR	4.000
Poland	PFVA	3.947
Bulgaria	CIAB	3.360
Czech Rep.	CCA	3.360
	CUP	1.500
Montenegro	IOPCG	1.500
	Total Montenegro	3.000
	10000100000910	
Portugal	ASAVAL	3.000
Portugal Hungary		
0	ASAVAL	3.000
Hungary	ASAVAL MAISZ	3.000 2.500
Hungary Albania	ASAVAL MAISZ SVP	3.000 2.500 2.071
Hungary Albania Georgia	ASAVAL MAISZ SVP IVSG	3.000 2.500 2.071 2.000
Hungary Albania Georgia Latvia	ASAVAL MAISZ SVP IVSG LIVA	3.000 2.500 2.071 2.000 2.000

# **Observer Member Subscription Demands**

Country	Observer Member	Annual Subscription
Canada	AIC	1.500
Germany	HypZert	1.500
Germany	IW	1.500
Greece	PEOPLECERT	1.500
Italy	CEPAS	1.500
Kosovo	KAA	1.500
Netherlands	NCREA	1.500
USA	AI	1.500
Total Observer Member Subscription Demands€ 12.000		

Total Member Subscription Demands

#### Candidate Member Subscription Demands

Country	Member	Annual Subscription
Italy	IEV	1.500
Turkey	TDUB	6.404
Ukraine	UABVS	2.071
Total Candidate Member Subscription Demands		€ 9.975

# REV, REVC & TRV Complementary Subscription Demands

REV	272.000
REVC	40.550
TRV	61.700
Total Complementary Subscription Demands	<b>€ 374.200</b>

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€ 279.439



#### Summary

TOTAL SUBSCRIPTIONS INCOME		
Total Member Subscriptions	279.439	
Total Candidate Member Subscriptions	9.975	
Total Complementary Subscriptions	374.200	
Total 2017 Subscriptions Income	€ 663.614	

TOTAL INCOME		
Total Member Subscriptions	279.439	
Total Candidate Member Subscriptions	9.975	
Total Complementary Subscriptions	374.200	
Other	4.386	
Total 2017 Income	€ 668.000	